

## Monday, June 11th 2018

- 09:00**                    **IASIU registration open**
- 11:00 – 11:15**            **Welcome session**  
*Oliver Lindsiepe, President IASIU Europe*
- 11:15 – 11:30**            **News from IASIU**  
*Wade Wickre, Nationwide Insurance, United States of America*  
*President IASIU International*
- 11:30 – 12:00**            **News from NICB - Geospatial Intelligence Center**  
*Joe Wehrle, CEO National Insurance Crime Bureau, United States of America*
- 12:00 – 13:00**            **Online Research Tools and Investigative Web Search Techniques**
- Google search operators
  - Social media research
  - Recovering „Lost“ websites
- Ernst Hack and Christian Lang, Investigator*  
*International Security Network (ISN), Germany*
- 13:00 – 14:15**            **Lunch**
- 14:15 – 15:15**            **Panel presentations by the Sponsors**
- Introduction and brief overview of the organization
  - Case examples from the daily business
- guided by Steve Payne*
- 15:15 – 15:45**            **Coffee Break**
- 15:45 – 17:15**            **Legal rights and challenges from an investigators point of view in Germany**
- Criminal liability risks for internal foreign investigators and anti-fraud specialists
  - Risk of Corruption, violation of data privacy rules, wrong suspicion, blackmail, false testimony, unauthorized assumption of authority and other risks
  - Presented on the basis 14 short real law-cases
- Dr. Philipp Horrer Lawyer, Fachanwälte für Strafrecht am Postdamer Platz, Germany*

### **Thoughts about insurance fraud in a digital environment**

- Learn how digitalization is causing new fraud patterns to emerge
- Learn successful approaches to combat fraud in this new environment
- Understand how the psychology of the fraudster is changing in this new digital environment

*Dr. Michael Skiba, Inform GmbH, United States*

**15:45 – 17:15**

### **Insurance Fraud - The Celtic (Irish) Way**

- Insurance Fraud problem in Ireland
- Investigation Methods, not just surveillance
- Example Cases / Success Stories

*David Snow, Investigator Business Development Director – Europe  
G4S Compliance & Investigations, Ireland*

### **Ethical dilemma within investigation**

- Can ethics be a competitive advantage?
- Ethics and digitalization
- Presentation of a method for ethical analysis

*Vera Sönsthagen, Head of SIU Gjensidige, Norway*

**19:30**

### **Dinner**

**Tuesday, June 12th 2018**

**09:00 – 10:30**

### **Webint – Open Source Investigations**

- Identify low-level threats
- Uncover hidden connections between entities
- Profile objects of interest

*Dirk Prinz Coprin AG, Switzerland*

### **Structured Statement Taking**

- "Lie to me?"
- Demonstration on how to incorporate cognitive interview techniques
- Gain information into the more reliable clues to deception

*Richard Foreman, Profile Aware Limited, UK*

**09:00 – 10:30**

### **D&O Liability Insurance and Insurance Fraud: Recent Developments**

- Insurance fraud and D&O insurance: Cases
- Directors' and Officers' liability – the background to D&O liability insurance
- Lessons learned for D&O insurance contracts

*Dr. Wolfgang Bomba, Lawyer, Germany*

### **Current Fraud Trends in the UK**

- Current fraud risks in the UK
- Industry Initiatives such as IFB and IFR
- The use of Cross industry analytics

*Scott Clayton, Claims Fraud and Investigations Manager Zurich Insurance, UK*

**10:30 – 11:00**

### **Coffee Break**

**11:00 – 12:00**

### **How to successfully fight insurance fraud with debits and credits**

- Learn what interesting stories accounting entries and dusty accounting vouchers will tell you!
- Forensic audit in combination with traditional investigation methods such as an observation
- Complex and intransparent accounting environments and (faked) claim related views

*Matthias Kiener, Partner Forensic KPMG, Switzerland*

**12:00 – 13:30**

### **Lunch**

**13:30 – 15:00**

### **Predictive Analytics & Developing -a multiple application for advanced forensic analysis**

- What is Predictive Modeling & Analytics and why is it important
- How can Predictive Modeling be used in the Insurance industry
- How can Predictive Modeling help in insurance special investigations

*Tommy Short, Business Unit Executive/ Consultant at Globlue Technologies, United States of America*

### **Modus operandi of steeling vehicles**

- Car manipulation from a police point of view
- Ways to identify car manipulation
- Criminalistic experiences and examples

*Maximilian Weidmann, Federal Bavarian Police Munich, Germany*

**15:00 – 15:30**

### **Coffee Break**

**15:30 – 16:15**

### **Bodily Injury Claims - Gang shooting**

- Behind every victim and perpetrator, there is an insurance
- Behind each shoot, there is a underlying crime. If we don't investigate the cause of the event, we can't determine whether it is an insurance case or not
- It is a chain of crime and violence that affects the entire insurance concept

*Charlott Dahlgren Utredningsinspektör, Länsförsäkringar Skane, Sweden*

**15:30 – 17:00**

**South East Asia Insurance Claims Management**

- Pitfalls, challenges and opportunities when investigating claims
- Case examples from daily business
- South East Asia, the European Claimant haven

*Wade Davis, Investigations Consultant RRC Services, Asia*

**United States Insurance Fraud Trends Overview and Use of Analytics**

- Why use Analytics in Staged Accident Ring Investigations and Major Case Medical Provider Investigations?
- Background and Types of Analytics used in Staged Accident Ring Investigations and Major case Medical Provider Investigations
- Case Studies outlining the successful use of Analytics in Staged Accident Ring Investigations and Major Case Medical Provider Investigations

*James A. Egnor, General Special Investigator Farmers Insurance Exchange, United States of America*

**17:15 – 18:30**

**IASIU Business Meeting**

*(IASIU Member only)*

**18:30 – 19:00**

**Greeting new members**

**18:45 – 19:30**

**President Meet & Greet**

*Bar area*

**19:30**

**Dinner**

**Wednesday, June 13th 2018**

**09:00 – 09:45**

**Thefts of vehicles, immobilizer thefts, key less thefts and theft of spare parts**

- Key less theft from Swedish perspectives
- Theft of spare parts
- Modus database – Larmtjänst has a unique database with over 15 000 registered modus Operandi

*Torbjörn Serrander, Larmtjänst, Sweden*

**09:45 – 10:30**

**The Power of Open Source Intelligence**

- Few tricks when searching Open Source and Social Media
- How society communicates/ digital footprints and profiling
- Personal security on the internet

*Jill Cuff, JC Insite Ltd., UK*

**10:30 – 11:00**

**Coffee Break**

**11:00 – 12:00**

**Organized fraud and big losses**

- The speaker presents individual cases, showing the patterns, methods and strategies used by the Mob to defraud the national and international insurance industry
- Challenges and difficulties the counter fraud units are facing,
- Needs to be done to be prepared fighting the organized crime successfully

*Matthias Willenbrink , Investigator ILV Advisers, Germany*

**12:00 – 12:30**

**Closing session**

Per Norstrom, Larmtjänst

Vice President IASIU Europe, Sweden

**Expo Breakdown after closing session**

**Departure – Have a safe trip home**